

1. Name of the Mission: EMBASSY OF INDIA. PERÚ

Name of the Officer Reporting: Shri Arup Saha. (Commercial Representative & HOC)
Contact No. of the Officer Reporting: 0051 1 2616006

2. Report Type : Monthly

3. Reporting Month:

0	5	2	0	1	7
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4. Trends in Bilateral Trade (in USD Million) from the latest available data

Period of Data being reported:

From:

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To :

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(i) Bilateral Trade

	Exports (USD Million) Jan.-Mar. 2017	Imports (USD Million) Jan.-Mar. 2017	Total (USD Million)	Growth% of export over same period in previous year	Growth% of import over same period in previous year
Country's Total Global Trade	9.86 billion	8.78 billion	18.64 billion	33.79%	8.19%
Country's Trade with India	316.54	171.02	487.56	76.96%	-9.23%
India's percentage share	3.21%	1.95%	2.61%		

Country's Global trade Jan.-Mar. 2016: Exports: USD 7.37 Billion / Imports: USD 8.11 Billion

Country's Trade with India Jan.- Mar. 2016: Exp.: USD 178.877 Million / Imp.: USD 188.41 Million

Source: SUNAT

(ii) Top items of Exports to India

Nº	Commodity	Value (USD Million) Jan.-Mar. 2016	Value (USD Million) Jan.-Mar. 2017	Growth% over same period in previous year	% Share in Total Export
1	Gold	92.829	219.979	136.97%	69.49%
2	Copper	62.104	90.538	45.78%	28.6%
3	Cocoa beans, roasted	0	1.289	100%	0.41%
4	Fresh grapes	0.445	0.904	103.15%	0.29%
5	Other sulphates	0	0.597	100%	0.19%
6	Other wires of synthetic filaments	1.121	0.456	-59.32%	0.14%
7	Fish meal	0	0.327	100%	0.1%
8	Untoasted coffee	0	0.268	100%	0.08%
9	Other ferrous waste and scrap	0	0.223	100%	0.07%
10	Unwrought cadmium, powder	0.145	0.218	50.34%	0.07%

Exports to India Jan.-Mar. 2017: USD 316.54 Million

Source: SUNAT

(iii) Top 10 items of Exports to the World

Nº	Commodity	Value (USD Million) Jan.-Mar. 2016	Value (USD Million) Jan.-Mar. 2017	Growth% over same period in previous year	% Share in Total Export
1	Copper	1.54 billion	2.63 billion	70.61%	26.72%
2	Gold	1.32 billion	1.44 billion	8.95%	14.68%
3	Fish meal	270.004	531.065	96.69%	5.38%
4	Zinc	231.007	413.888	79.17%	4.2%
5	Refined copper cathodes and sections of cathodes	358.684	398.885	11.21%	4.04%
6	Fresh grapes	190.071	240.548	26.56%	2.44%
7	Lead	262.504	219.388	-16.42%	2.22%
8	Natural gas	65.759	199.528	203.42%	2.02%
9	Other oil without tetraethylene lead	103.95	159.747	53.68%	1.62%
10	Iron	61.543	154.178	150.52%	1.56%

Exports to the world Jan.-Mar. 2017: USD 9.86 Billion

Source: SUNAT

(iv) Main items imported from India

Nº	Commodity	Value (USD Million) Jan.-Mar. 2016	Value (USD Million) Jan.-Mar. 2017	Growth% over same period in previous year	% Share in Total Import
1	Other automobiles 1000 cm3	15.091	17.363	15.06%	10.15%
2	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	11.282	14.402	27.65%	8.42%
3	Iron or steel laminated products	11.496	9.734	-15.33%	5.69%
4	Single yarn comb fibre measuring <=232.56 but not <192.31 decitex	7.747	7.351	-5.11%	4.3%
5	Polyester	5.05	6.057	19.94%	3.54%
6	Other vehicles, D> 1500 CM3 BUT <=3000 CM3 spark-ignition engine	3.822	5.264	37.73%	3.08%
7	Single yarn comb fibre measuring <=125 but not <106.4 decitex	4.979	4.375	-12.13%	2.56%
8	Single yarn comb fibre measuring <=714.29 but not <232.56 decitex	4.07	3.29	-19.16%	1.92%
9	Other medicaments for human	0	3.026	100%	1.77%
10	Medicaments for retail sale	0	2.927	100%	1.71%

Imports from India Jan.-Mar. 2017: USD 171.02 Million

Source: SUNAT

(v) Top 10 items imports from the World

Nº	Commodity	Value (USD Million) Jan.-Mar. 2016	Value (USD Million) Jan.-Mar. 2017	Growth% over same period in previous year	% Share in Total Import
1	Crude oil	276.164	595.082	115.48%	6.78%
2	Diesel 2	244.988	338.837	38.31%	3.86%
3	Mobile phones	263.781	235.103	-10.87%	2.68%
4	Yellow corn	155.264	179	15.29%	2.04%
5	Other vehicles D> 1500 CM3 BUT <=3000 CM3 alternative piston engine D D Ignition	174.981	169.652	-3.05%	1.93%
6	Soybean Oilcake And Other Solid Residues	79.781	114.546	43.58%	1.3%
7	Wheat, except for cultivation	90.011	100.515	11.67%	1.14%
8	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	82.056	98.553	20.1%	1.12%
9	Biodiesel and mixtures thereof	45.757	98.547	115.37%	1.12%
10	Other oil without tetraethylene lead for vehicles	58.119	79.502	36.79%	0.91%

Imports from the world Jan.-Mar. 2017: USD 8.78 Billion

Source: SUNAT

(vi) Top 5 competitors of India's top 5 exports

Nº	Commodity	Five Competitors (Countries)				
		South Korea	Thailand	Indonesia	Hungary	Other
1	Other automobiles 1000 cm3	South Korea	--	--	--	--
2	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	South Korea	Thailand	Indonesia	Hungary	--
3	Iron or steel laminated products	--	--	--	--	--
4	Single yarn comb fibre measuring <=232.56 but not <192.31 decitex	--	--	--	--	--
5	Polyester	--	--	--	--	--

Source: SUNAT

(vii) Significant Trends

No	Details of significant trends (Max.100 words)	Analysis (Max. 100 words)
1.	Exports from Peru to India have increased by 76.96%, while Imports have shown a fall of 9.23% as compared to same period in 2016.	
2.	Gold continues to be the top export from Peru to India (69.49% of total exports to India during Jan.-Mar. 2017).	
3.	Agro-products such as fresh grapes and cocoa beans remain within the top 5 exports showing an increase of more than 100% as compared to same period last year.	
4.	Import of vehicles, Other automobiles 1000 cm3, Other vehicles D>	

	1000 CM3 BUT <=1500 CM3 (...), and Other vehicles D> 1500 CM3 BUT <=3000 CM3 (...) have gone up by 15.06%, 27.65% and 37.73% respectively as compared to Jan.-Mar. 2016.	
5.	Other Medicaments for human and Medicaments for retail sale are representing around 3.5% of total imports during Jan.-Mar. 2017. (Increasing for the Third month)	

5. Important India related statements of commercial significance by political leaders. Think tanks. chambers. associations etc.(Max.200 words)

NIL

6. Market Access

(i) Alerts on SPS/TBT notifications.Importprocedures. Export restrictions put in place. change in trade policy:

S.No.	Notification No.and Date	Details (MAX.100 words)	Effective from (dd/mm/yy)
1.	NIL		

(ii) Alerts on Trade Defense Measures taken by respective country: Special safeguard.antidumping.CVD or anysubsidy)

S.No.	Notification No.and Date	Details of the products/sector affected (MAX.100 words)	Effective from (dd/mm/yy)
1.	NIL		

(iii) Feedback from major Indian industries/other commercial concerns set up in that country and Indian trade visitors to that country

S.No.	Name of business house	Activity sector	Trade barrier issues (if any)Max 100 words	General Feedback (Max 100 words)
1.	NIL			

(iv) Feedback from major trade fairs/BSM INCLUDING Indian participation (whether or not supported by MAI funds

S.No	Particulars of trade fairs. dates (max.100 words)	Number of participants	List of large participants	Feedback received (Max 100 words)
1.	SITDEF 2017, the Defence Expo held in Lima from May 18-21, 2017.	01	Only one Indian company from India MKU participated in the fair. MKU specializes in protection and surveillance systems.	MKU is hopeful to get some orders from Peruvian military and police department

(v) Feedback from local commercial visitors to trade fairs in India.including under BSM.number of visas Issues

S.No.	Particulars of trade fairs.dates(max.100 words)	Number of participants	List of large participants	Number of Business Visas Issued
1.	NIL			10

7. Investment:

(i) Opportunities for investments/assets on offer/major company divestment

S.N	Particulars of the asset/company (Max.100 words)	Contact Details (Max 100 words)
1.	NIL	

(ii) Information on Tender Notices of interest to Indian project exporters (USD 15 million& above)

No	Tender Notice No.and date	Subject (Max.100 words)	Closing Date
1.	NIL		

(iii)Information regarding upcoming major investment in India from respective country:

S.No.	Particulars of the asset/company(Max.100 words)	Sector Investment	Quantum of investment(USD million)
1.	NIL		

8. Details of activities conducted out of Trade Promotion budget:

BE for 2017-18 (in Rs.Lakhs)	RE for 2017-18 (in Rs.Lakhs)	Amount Utilized (in Rs.Lakhs)	Details of activity (Max.100 words)
2.25	--	--	--

9. Action taken on the previous JWG's.Joint Commission.sub - commission etc.(issues that Mission had to follow up with host government)

S.No.	Details of JWG/JEC	Action point (Max.100 words each)	Action Taken (Max.100 words each)
	NIL		

10. Trade queries for Imports/Exports

S.	Enquiry Originator	Product	Import/Export	Action Taken
1.	Infinite Corporation	Wellness, Surgical, Pharma, Cosmetics, Fashion products	Export	Provided list of importers in Peru
2.	Kalpataru International	Garments and Accessories	Export	Provided list of importers in Peru
3.	Life's Essence	Jewelry (HS codes 7113200000 / 7113190001)	Export	Provided list of importers in Peru
4.	Sharma Marketing Services	Automotive Spare Parts	Export	Provided list of importers in Peru
5.	Bhardwaj Crane & Elevators	84261100/ 84314100	Export	Provided list of importers in Peru
6.	Vankanz Overseas	Bicycle Spare Parts, Tyres & Tubes	Export	Provided list of importers in Peru
7.	Goyum Screw Press	Weigh Bridges for Industrial Use	Export	Provided list of importers in Peru
8.	Mectech Group	VPLF (Vertical Pressure Leaf Filter) 84212980; HPLF (Horizontal Pressure Leaf Filter) 84211999	Export	Provided list of importers in Peru
9.	Ss Exports	stationery goods, jute & cotton bag, garments, utensils, machinery parts, cotton threads, etc.	Export	Provided list of importers in Peru
10.	Khosla Profil Pvt. Ltd.	Filtration fabrics (HS codes 5209, 5407,5512, 5514, 5903, 5911, 5603)	Export	Provided list of importers in Peru
11.	Banik Rubber Industries (India) Private Limited	leather products; FLIP FLOP - 6402; LEATHER SANDALS - 6403	Export	Provided list of importers in Peru
12.	Super Impex	Earthing & Lightning Protection systems & accessories, Cable lugs, Cable Glands and Conduits & accessories	Export	Provided list of importers in Peru
13.	S.H.Pitkar Orthotools Pvt.Ltd.	9021.10 – Orthopaedic Implants; 9018 90 29- Orthopaedic Instruments; 9021.10 – Orthopaedic Appliances	Export	Provided list of importers in Peru
14.	Anagha International	Garments, fabrics	Export	Provided list of importers in Peru
15.	Heximas Exports	Spices, rice	Export	Provided list of importers in Peru
16.	Unilink Chemicals Pvt. Ltd. India	Pharmaceutical raw materials	Export	Provided list of importers in Peru
17.	Vetline	Poultry feed additives and animal healthcare products, 2309	Export	Provided list of importers in Peru
18.	Spiro Life Care	Pharmaceuticals, Nutraceuticals, Veterinary and OTC preparations	Export	Provided list of importers in Peru
19.	Ocean International	Polyester High Tenacity Industrial yarns 5402	Export	Provided list of importers in Peru

20.	Gujarat Metals And Chemicals Company	Chemicals (HS codes 2833, 2827, 2806, 2828, 2815, 2801)	Export	Provided list of importers in Peru
21.	Medibher Pharmaceuticals	Pharmaceutical drugs, bulk drugs, generic drugs, drug intermediates, APIs, finished dosage formulations (FDFs), Bio-pharmaceuticals	Export	Provided list of importers in Peru
22.	Seairoad Internationals	Coffee, Spices, Dehydrated or Dried vegetables, Dehydrated or Dried fruits, whole peanuts, peanut butter, sesame seeds, fresh vegetables, fresh fruits, fresh garlic and onions, aloe vera, rice, wheat flour, salt	Export	Provided list of importers in Peru

11. Any other issue of importance (Max.200 words)

BOLIVIA

Period of Data being reported:

From:

0	1	2	0	1	7
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0	3	2	0	1	7
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(i) Bilateral Trade

	Exports (USD Million) Jan.-Mar. 2017	Imports (USD Million) Jan.-Mar. 2017	Total (USD Million)	Growth% of export over same period in previous year	Growth% of import over same period in previous year
Country's Total Global Trade	1.64 billion	2.08 billion	3.72 billion	1.73%	18.55%
Country's Trade with India	101.091	29.626	130.717	132.14%	9.65%
India's percentage share	6.157%	1.42%	3.51%		

Country's Global trade Jan.-Mar. 2016: Exports: USD 1.61 Billion /Imports: USD 1.75 Billion

Country's Trade with India Jan.-Mar. 2016: Exp: USD 43.547 Million/Imp: USD 27.019 Million

Source: INE Bolivia

(ii) Top items of Exports to India

Nº	Commodity	Value (USD Million) Jan.- Mar. 2016	Value (USD Million) Jan.-Mar. 2017	Growth% over same period in previous year	% Share in Total Export
1	Gold	41.565	101.001	143.00%	99.91%
2	Fertilizers	0	0.03	100%	0.03%
3	Non-Metalic mineral articles	0	0.021	100%	0.02%
4	Raw leather and skins	0.037	0.016	-56.76%	0.02%
5	Leather	0.202	0.014	-93.07%	0.01%
6	Wood	0	0.006	100%	0.01%

Exports to India Jan.-Mar. 2017: USD 101.091 Million

Source: INE Bolivia

(iii) Top 10 items of Exports to the World

Nº	Commodity	Value (USD Million) Jan.- Mar. 2016	Value (USD Million) Jan.-Mar. 2017	Growth% over same period in previous year	% Share in Total Export
1	Natural gas	600.862	516.212	-14.09%	31.44%
2	Minerals and Waste of minerals	376.68	514.479	36.58%	31.33%
3	Gold	173.04	165.797	-4.19%	10.10%
4	Non-ferrous metals	86.523	101.665	17.50%	6.19%
5	Animal feed	96.831	79.669	-17.72%	4.85%
6	Refined vegetable oils and fat	63.078	66.852	5.98%	4.07%
7	Legumes and fruits	46.816	44.934	-4.02%	2.74%
8	Petroleum and derivates	25.722	38.348	49.09%	2.34%
9	Cereals	25.769	23.748	-7.84%	1.45%
10	Oil seeds and oleaginous fruit	14.397	16.073	11.64%	0.98%

Exports to the world Jan.-Mar. 2017: USD 1.64 million

Source: INE Bolivia

(iv) Top 10 items imports from India

Nº	Commodity	Value (USD Million) Jan.- Mar. 2016	Value (USD Million) Jan.-Mar. 2017	Growth% over same period in previous year	% Share in Total Import
1	Road vehicles	11.365	12.748	12.17%	43.03%
2	Medicines and pharmaceutical products	3.581	4.198	17.23%	14.17%
3	Rubber products	1.294	1.581	22.18%	5.34%
4	Chemical materia and products	1.896	1.347	-28.96%	4.55%
5	Iron and steel	1.223	1.306	6.79%	4.41%
6	Special machinery for determined industries	1.394	1.26	-9.61%	4.25%
7	Manufactured articles of metal	0.037	1.105	2886.49%	3.73%
8	Organic chemicals	0.653	0.854	30.78%	2.88%
9	Industrial machinery and equipment and parts	0.969	0.809	-16.51%	2.73%
10	Home appliances and parts	0.587	0.686	16.87%	2.32%

Imports from India Jan.-Mar. 2017: USD\$ 29.626 Million

Source: INE Bolivia

(v) Top 10 items of imports from the world

Nº	Commodity	Value (USD Million) Jan.- Mar. 2016	Value (USD Million) Jan.-Mar. 2017	Growth% over same period in previous year	% Share in Total Import
1	Road vehicles	250.862	266.342	6.17%	12.79%
2	Petroleum and derivates	129.809	207.683	59.99%	9.97%
3	Special machinery for determined industries	145.06	166.919	15.07%	8.01%
4	Industrial machinery and equipment and parts	120.168	165.505	37.73%	7.95%
5	Iron and steel	119.945	117.375	-2.14%	5.63%
6	Home appliances and parts	87.706	101.042	15.21%	4.85%
7	Chemical materia and products	68.81	83.583	21.47%	4.01%
8	Manufactured articles of metal	59.551	82.759	38.97%	3.97%
9	Various manufactured articles	59.519	68.65	15.34%	3.30%
10	Cereals	0	66.621	100%	3.20%

Imports from the world Jan.-Mar. 2017: USD\$ 2.08 Billion

Source: INE Bolivia