

**1. Name of the Mission: EMBASSY OF INDIA. PERÚ**

**Name of the Officer Reporting: Shri Arup Saha. (Commercial Representative & HOC)**  
**Contact No. of the Officer Reporting: 0051 1 2616006**

**2. Report Type : Monthly**

**3. Reporting Month:**

0	6	2	0	1	7
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**4. Trends in Bilateral Trade (in USD Million) from the latest available data**

**Period of Data being reported:**

**From:**

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**To :**

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**(i) Bilateral Trade**

	<b>Exports (USD Million) Jan.-Apr. 2017</b>	<b>Imports (USD Million) Jan.-Apr. 2017</b>	<b>Total (USD Million)</b>	<b>Growth% of export over same period in previous year</b>	<b>Growth% of import over same period in previous year</b>
<b>Country's Total Global Trade</b>	13.05 billion	11.69 billion	24.74 billion	26.75%	8.07%
<b>Country's Trade with India</b>	478.526	224.949	703.475	104.12%	-10.84%
<b>India's percentage share</b>	3.67%	1.92%	2.84%		

**Country's Global trade Jan.-Apr. 2016:** Exports: USD 10.3 Billion / Imports: USD 10.81 Billion

**Country's Trade with India Jan.- Apr. 2016:** Exp.: USD 234.437 Million / Imp.: USD 252.31 Million

**Source: SUNAT**

**(ii) Top items of Exports to India**

<b>Nº</b>	<b>Commodity</b>	<b>Value (USD Million) Jan.-Apr. 2016</b>	<b>Value (USD Million) Jan.-Apr. 2017</b>	<b>Growth% over same period in previous year</b>	<b>% Share in Total Export</b>
1	Gold	116.879	345.888	195.94%	72.28%
2	Copper	92.255	125.15	35.66%	26.15%
3	Cocoa beans, roasted	0	1.289	100%	0.27%
4	Fresh grapes	0.457	0.936	104.81%	0.2%
5	Other wires of synthetic filaments	1.38	0.855	-38.04%	0.18%
6	Other sulphates	0.053	0.718	1254.72%	0.15%
7	Untoasted coffee	0	0.519	100%	0.11%
8	Fish meal	0	0.327	100%	0.07%
9	Aluminium waste and scrap	0.232	0.291	25.43%	0.06%
10	Unwrought cadmium, powder	0.198	0.272	37.37%	0.06%

**Exports to India Jan.-Apr. 2017:** USD 478.526 Million

**Source: SUNAT**

**(iii) Top 10 items of Exports to the World**

Nº	Commodity	Value (USD Million) Jan.-Apr. 2016	Value (USD Million) Jan.-Apr. 2017	Growth% over same period in previous year	% Share in Total Export
1	Copper	2.26 billion	3.4 billion	52.8%	26.53%
2	Gold	1.98 billion	2.11 billion	6.55%	16.2%
3	Fish meal	395.269	605.494	53.19%	4.64%
4	Zinc	304.797	526.359	72.69%	4.03%
5	Refined copper cathodes and sections of cathodes	494.869	501.607	1.36%	3.84%
6	Lead	325.264	292.688	-10.02%	2.24%
7	Natural gas	86.531	243.972	181.95%	1.87%
8	Fresh grapes	194.848	235.035	20.62%	1.8%
9	Other oil without tetraethylene lead	142.361	224.676	57.82%	1.72%
10	Iron	102.239	210.978	106.36%	1.62%

**Exports to the world Jan.-Apr. 2017:** USD 13.05 Billion

**Source:** SUNAT

**(iv) Main items imported from India**

Nº	Commodity	Value (USD Million) Jan.-Apr. 2016	Value (USD Million) Jan.-Apr. 2017	Growth% over same period in previous year	% Share in Total Import
1	Other automobiles 1000 cm3	20.359	21.379	5.01%	9.5%
2	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	14.234	17.956	26.15%	7.98%
3	Iron or steel laminated products	15.679	12.888	-17.8%	5.73%
4	Single yarn comb fibre measuring <=232.56 but not <192.31 decitex	9.786	9.249	-5.49%	4.11%
5	Polyester	6.859	8.402	22.5%	3.74%
6	Other vehicles, D> 1500 CM3 BUT <=3000 CM3 spark-ignition engine	5.341	7.341	37.45%	3.26%
7	Single yarn comb fibre measuring <=125 but not <106.4 decitex	0	6.086	100%	2.71%
8	Single yarn comb fibre measuring <=714.29 but not <232.56 decitex	5.46	5.193	-4.89%	2.31%
9	Other medicaments for human	0	4.788	100%	2.13%
10	Motorcycles	11.882	4.281	-63.97%	1.9%

**Imports from India Jan.-Apr. 2017:** USD 224.949 Million

**Source:** SUNAT

**(v) Top 10 items imports from the World**

Nº	Commodity	Value (USD Million) Jan.-Apr. 2016	Value (USD Million) Jan.-Apr. 2017	Growth% over same period in previous year	% Share in Total Import
1	Crude oil	373.964	800.909	114.17%	6.85%
2	Diesel 2	339.035	447.71	32.05%	3.83%
3	Mobile phones	401.524	323.848	-19.35%	2.77%
4	Yellow corn	186.922	259.254	38.7%	2.22%
5	Other vehicles D> 1500 CM3 BUT <=3000 CM3 alternative piston engine D D Ignition	227.025	230.672	1.61%	1.97%
6	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	113.081	141.169	24.84%	1.21%
7	Soybean Oilcake And Other Solid Residues	103.685	138.757	33.83%	1.19%
8	Other oil without tetraethylene lead for vehicles	70.548	127.836	81.2%	1.09%
9	Wheat, except for cultivation	106.172	125.317	18.03%	1.07%
10	TV's	105.425	110.576	4.89%	0.95%

**Imports from the world Jan.-Apr. 2017:** USD 11.69 Billion

**Source: SUNAT**

**(vi) Top 5 competitors of India's top 5 exports**

Nº	Commodity	Five Competitors (Countries)				
		South Korea	Thailand	Indonesia	Hungary	Other
1	Other automobiles 1000 cm3	South Korea	--	--	--	--
2	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	South Korea	Thailand	Indonesia	Hungary	--
3	Iron or steel laminated products	--	--	--	--	--
4	Single yarn comb fibre measuring <=232.56 but not <192.31 decitex	--	--	--	--	--
5	Polyester	--	--	--	--	--

**Source: SUNAT**

**(vii) Significant Trends**

No	Details of significant trends (Max.100 words)	Analysis (Max. 100 words)
1.	Exports from Peru to India have increased by 104.12%, while Imports continue to fall, this time by 10.84% as compared to same period in 2016.	
2.	Gold continues to be the top export from Peru to India (72.28% of total exports to India during Jan.-Apr. 2017).	
3.	Agro-products such as fresh grapes and cocoa beans remain within the top 5 exports showing an increase of more than 100% as compared to same period last year.	

4.	As regards imports, other automobiles 1000 cm3, Other vehicles D> 1000 CM3 BUT <=1500 CM3 (...), and Other vehicles D> 1500 CM3 BUT <=3000 CM3 (...) continue to grow, this time by 5.01%, 26.15% and 37.45% respectively as compared to Jan.-Apr. 2017.	
5.	Motorcycles have shown a fall of 63.97% as compared to same period in 2016.	

5. Important India related statements of commercial significance by political leaders. Think tanks. chambers. associations etc.(Max.200 words)

**Opportunities and dangers that Peru face in negotiating an FTA with India** (*El Comercio* 30/06/2017)- In August, the first round of negotiations will be held in New Delhi for the free trade agreement between Peru and India, the first that the Asian giant signs with a Latin American economy. If India seeks to re-export to markets like the United States, it would have to comply with the rules of origin of the agreements already signed by our country. If this is the case, it is possible that India will invest or take advantage of Peru's manufacturing capacity to move towards new destinations. However, such a strategy may not be as favorable as it would have a lower economic impact on Peru's industrial development. However, Jessica Luna, General Manager of Cómex-Perú, who is confident that the negotiation will result in a reduction or elimination of tariffs, which in the case of coffee and grapes - main non-traditional export products of Peru – are 56.3% and 30.8%, respectively. Luna also bets that tariffs will be lowered for gold and copper, which today enter India with 7.6% of tariff.

6. Market Access

(i) Alerts on SPS/TBT notifications.Importprocedures. Export restrictions put in place. change in trade policy:

S.No.	Notification No.and Date	Details (MAX.100 words)	Effective from (dd/mm/yy)
1.	NIL		

(ii) Alerts on Trade Defense Measures taken by respective country: Special safeguard.antidumping.CVD or anysubsidy )

S.No.	Notification No.and Date	Details of the products/sector affected (MAX.100 words)	Effective from (dd/mm/yy)
1.	NIL		

(iii) Feedback from major Indian industries/other commercial concerns set up in that country and Indian trade visitors to that country

S.No.	Name of business house	Activity sector	Trade barrier issues (if any )Max 100 words	General Feedback (Max 100 words)
1.	NIL			

(iv) Feedback from major trade fairs/BSM INCLUDING Indian participation (whether or not supported by MAI funds

S.No	Particulars of trade fairs. dates (max.100 words)	Number of participants	List of large participants	Feedback received (Max 100 words)
1.	NIL			

(v) Feedback from local commercial visitors to trade fairs in India.including under BSM.number of visas Issues

S.No.	Particulars of trade fairs.dates(max.100 words)	Number of participants	List of large participants	Number of Business Visas Issued
1.	NIL			3

7. Investment:

(i) Opportunities for investments/assets on offer/major company divestment

S.N	Particulars of the asset/company (Max.100 words)	Contact Details (Max 100 words)
1.	NIL	

(ii) Information on Tender Notices of interest to Indian project exporters (USD 15 million& above)

No	Tender Notice No.and date	Subject (Max.100 words)	Closing Date
1.	NIL		

(iii)Information regarding upcoming major investment in India from respective country:

S.No.	Particulars of the asset/company(Max.100 words)	Sector Investment	Quantum of investment(USD million)
1.	NIL		

8. Details of activities conducted out of Trade Promotion budget:

BE for 2017-18 (in Rs.Lakhs)	RE for 2017-18 (in Rs.Lakhs)	Amount Utilized (in Rs.Lakhs)	Details of activity (Max.100 words)
2.25	--	0.228	Training of commercial assistants

9. Action taken on the previous JWG's.Joint Commission.sub - commission etc.(issues that Mission had to follow up with host government)

S.No.	Details of JWG/JEC	Action point (Max.100 words each)	Action Taken (Max.100 words each)
	NIL		

## 10. Trade queries for Imports/Exports

S.	Enquery originator	Product	Import/ export	Action taken
1.	Orchard	Sweet corn, yam, pomogranates, grapes, raisins, custard apple, pulp(whole petal), red guava, onions, yellow maize	Export	Provided list of importers in Peru
2.	Apex Tiles	Ceramic tiles	Export	Provided list of importers in Peru
3.	Pramod Auto Parts Pvt. Ltd.	Auto parts and components, suzuki	Export	Provided list of importers in Peru
4.	Culinary Tree	Avocado	Import	Provided list of exporters in Peru
5.	Divine Soya & Agro Food	Soybean products, rice, wheat, chickpeas	Export	Provided list of importers in Peru
6.	Sandee Kumar	Spare parts of printing machine	Export	Provided list of importers in Peru
7.	Simplon Ceramic Pvt. Ltd	Ceramic digital wall tiles	Export	Provided list of importers in Peru
8.	Metachem Exports	Pharmaceutical and medical products	Export	Provided list of importers in Peru
9.	Lovson Industries	Spices, food , and grocery items	Export	Provided list of importers in Peru
10.	Bhargav Exim	Lathe machine/hardware/pickles	Export	Provided list of importers in Bolivia
11.	Panara Impex	Ceramic product, (69089090) and construction machinery (84748010)	Export	Provided list of importers in Peru
12.	Rushi Worldwide Impex	"furniture(indian wooden handicraft) 9403 60 00	Export	Provided list of importers in Peru
13.	Negocio De Bienes & Servicios Gama Sac	Goat leather for garments, leather hand bag ruck sack, accssories-leather bag, decorative lamps, stainless steel cutlery, stem wine glass	Import	Provided list of exporters in India
14.	Jay Enterprise	Tires and spares for three wheelers	Export	Provided list of importers in Peru
15.	Sterimed Medical Devices Pvt. Ltd.	Indian spices, oil seeds(natural sesame seed, seeds, rice, herbs, grains pulses.	Export	Provided list of importers in Peru
16.	Abs Foods Limited	Medical disposables & surgical products	Export	Provided list of importers in Peru
17.	Earth International	H.S. Codes 0712, 0703, 0910, 0904, 0906, 0908, 0909, 1006, 1108, 1301, 1302, 1702, 1901, 2001, 2103, 2842, 3912,	Export	Provided list of importers in Peru
18.	Equinox Impex	Ceramic tiles and sanitary ware	Export	Provided list of importers in Peru
19.	Empora Ceramic	Textile dyestuff like reactive dyes, direct dyes and acid dyes for textile industries	Export	Provided list of importers in Peru
20.	Banik Rubber Industries (India) Private Limited	Glaze tiles,wall tiles,floor tiles,sanitary ware	Export	Provided list of importers in Peru
21.	Surgi Safe	Safety shoe	Export	Provided list of importers in Peru

11. Any other issue of importance (Max.200 words)

**Peru promotes investment, trade and tourism in India** (*News Reort in Andina : 22/06/2017*) - As part of investment, trade and tourism promotion efforts, Peru's Embassy in India recently organized "India-Latin America & Caribbean Partnership Conclave on Trade and Investment," the Foreign Affairs Ministry informed. The activity was developed in coordination with Latin American and Caribbean Diplomatic Missions and Trade Offices in association with the All India Association of Industries (AIAI) and GRULAC-India. The event served to present Peru's business opportunities in the said fields to Indian Government authorities, business representatives and investors. It must be noted that Peru-India bilateral trade exceeded US\$1.7 billion in 2016.

## BOLIVIA

Period of Data being reported:

From: 

0	1	2	0	1	7
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0	4	2	0	1	7
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### (i) Bilateral Trade

	Exports (USD Million) Jan.-Apr. 2017	Imports (USD Million) Jan.-Apr. 2017	Total (USD Million)	Growth% of export over same period in previous year	Growth% of import over same period in previous year
<b>Country's Total Global Trade</b>	2.27 billion	2.66 billion	4.93 billion	5.09%	13.94%
<b>Country's Trade with India</b>	161.677	38.798	200.475	258.49%	12.48%
<b>India's percentage share</b>	7.122%	1.46%	4.06%		

**Country's Global trade Jan.-Apr. 2016:** Exports: USD 2.16 Billion /Imports: USD 2.33 Billion

**Country's Trade with India Jan.-Apr. 2016:** Exp: USD 45.1 Million/Imp: USD 34.494 Million

**Source:** INE Bolivia

### (ii) Top items of Exports to India

Nº	Commodity	Value (USD Million) Jan.- Apr. 2016	Value (USD Million) Jan.-Apr. 2017	Growth% over same period in previous year	% Share in Total Export
1	Gold	42.915	161.39	276.07%	99.82%
2	Wood articles	0	0.091	100%	0.06%
3	Legumes and fruits	0.17	0.067	-60.59%	0.04%
4	Raw leather and skins	0.037	0.036	-2.7%	0.02%
5	Fertilizers	0	0.03	100%	0.02%
6	Non-Metalic mineral articles	0	0.028	100%	0.02%
7	Leather	0.236	0.014	-94.07%	0.01%
8	Minerals and Waste of minerals	0	0.01	100%	0.01%
9	Wood	0	0.006	100%	0.00%

**Exports to India Jan.-Apr. 2017:** USD 161.677 Million

**Source:** INE Bolivia

**(iii) Top 10 items of Exports to the World**

Nº	Commodity	Value (USD Million) Jan.- Apr. 2016	Value (USD Million) Jan.-Apr. 2017	Growth% over same period in previous year	% Share in Total Export
1	Natural gas	756.675	739.411	-2.28%	32.57%
2	Minerals and Waste of minerals	518.141	686.77	32.55%	30.25%
3	Gold	245.868	244.05	-0.74%	10.75%
4	Non-ferrous metals	118.467	146.12	23.34%	6.44%
5	Animal feed	124.456	108.015	-13.21%	4.76%
6	Refined vegetable oils and fat	84.07	85.573	1.79%	3.77%
7	Legumes and fruits	71.761	66.703	-7.05%	2.94%
8	Petroleum and derivates	38.488	41.653	8.22%	1.83%
9	Cereals	35.427	32.652	-7.83%	1.44%
10	Oil seeds and oleaginous fruit	20.987	22.503	7.22%	0.99%

**Exports to the world Jan.-Apr. 2017:** USD 2.27 million

**Source:** INE Bolivia

**(iv) Top 10 items imports from India**

Nº	Commodity	Value (USD Million) Jan.- Apr. 2016	Value (USD Million) Jan.-Apr. 2017	Growth% over same period in previous year	% Share in Total Import
1	Road vehicles	13.014	17.266	32.67%	44.5%
2	Medicines and pharmaceutical products	5.603	4.917	-12.24%	12.67%
3	Special machinery for determined industries	1.774	2.769	56.09%	7.14%
4	Rubber products	1.637	2.092	27.79%	5.39%
5	Chemical materia and products	2.359	1.392	-40.99%	3.59%
6	Iron and steel	1.443	1.391	-3.6%	3.59%
7	Manufactured articles of metal	0.688	1.234	79.36%	3.18%
8	Home appliances and parts	0.64	1.109	73.28%	2.86%
9	Organic chemicals	0.888	0.937	5.52%	2.42%
10	Industrial machinery and equipment and parts	1.06	0.934	-11.89%	2.41%

**Imports from India Jan.-Apr. 2017:** USD\$ 38.798 Million

**Source:** INE Bolivia

**(v) Top 10 items of imports from the world**

<b>Nº</b>	<b>Commodity</b>	<b>Value (USD Million) Jan.- Apr. 2016</b>	<b>Value (USD Million) Jan.-Apr. 2017</b>	<b>Growth% over same period in previous year</b>	<b>% Share in Total Import</b>
1	Road vehicles	334.241	333.776	-0.14%	12.53%
2	Petroleum and derivates	161.811	240.782	48.80%	9.04%
3	Special machinery for determined industries	192.9	226.124	17.22%	8.49%
4	Industrial machinery and equipment and parts	168.294	212.462	26.24%	7.98%
5	Iron and steel	158.03	152.283	-3.64%	5.72%
6	Home appliances and parts	124.715	131.129	5.14%	4.92%
7	Chemical materia and products	94.151	104.352	10.83%	3.92%
8	Manufactured articles of metal	83.997	102.374	21.88%	3.84%
9	Various manufactured articles	77.21	83.953	8.73%	3.15%
10	Cereals	0	82.826	100%	3.11%

**Imports from the world Jan.-Apr. 2017: USD\$ 2.66 Billion**

**Source: INE Bolivia**