

AIAI Initiatives

Young Entrepreneurs Society - **YES**

The AIAI initiated its youth wing, YES, in early 2001 to motivate and groom young individuals with entrepreneurial drive. YES members are in the age group of 21-35 years mainly representing family owned business or first generation entrepreneurs who have ventured into manufacturing, trading or service providers. The Association aims to educate them on industry trends in the era of globalization through a vibrant calendar of events.

Indian Council of Foreign Trade - **ICOFT**

ICOFT was established with a view to facilitate foreign trade and explore overseas markets for products of Indian SMEs.

Indo Polish Chamber of Commerce - **IPCC**

IPCC was established to facilitate bilateral trade, investment, joint venture, technology transfer and trade-related information exchange between India and Poland. IPCC is recognized by the Consulate General of Poland in Mumbai as well as Embassy of Poland. The Chamber organizes seminars & conferences, trade delegations, trade fairs, one-to-one business meetings and cultural programmes with Polish counterparts.

Indo Mauritius Chamber of Commerce - **IMCC**

IMCC was initiated with the support of the partner nation including the Mauritius High Commission and Consulate General to explore business opportunities between India and Mauritius. The Chamber organizes seminars, trade delegations and one-to-one business meetings with counterparts and disseminates trade and industry related information to promote trade between India and Mauritius.

Russia India Trade House Mumbai - **RITHM**

In an increasingly interconnected and independent global economy, multi lateral transnational collaborations assumes even greater significance. It becomes critical for nations to not just draw upon their inherent core competencies but also forge strong cross regional alliances to spur socio-economic growth and development through the avenue of international trade, investment and commerce. This common collaborative plank stands to benefit all concerned stakeholders in the long run. Set in this backdrop, the establishment of the Russia India Trade House Mumbai, goes a long way in the effective promotion and augmentation of bilateral trade between two of the fastest emerging economies of the world - India & Russia.

Governing Body

President: Mr. Vijay Kalantri

Sr. Vice President: Mr. Kamal Morarka

Vice President

Mr. R. K. Miglani

Mr. Nitin Kasliwal

Committee Members

Mr. Ajay Ruia, Ms. Sangeeta Jain, Mr. S.G. Vaidya, Mr. Amit Sarda & Mr. Aditya Rasiwasia

Secretariat Office

Executive Director: Ms. Rupa Naik

Director

Ms. Queenie Nair

Ms. Renu Verma

connecting
BUSINESSES
globally



aiAi  **ALL INDIA
ASSOCIATION OF
INDUSTRIES**



AIAI : Building Bridges of Prosperity Through Industries

Established in the year 1956, All India Association of Industries (AIAI) is a premier industry association representing industries across sectors located in Mumbai, the commercial capital of India, AIAI is a not for profit, non-government organization, advocating the cause of trade & industry with an overall aim towards industrial growth. AIAI's membership encompasses small & medium enterprises, major corporates, international organizations, financial and educational institutions.

AIAI endeavors to meet the various needs of enterprises by combining the power of networking and resource building. AIAI plays a prominent role in promoting its members to international markets, concerned authorities and represents their issues to the State and Central governments from time to time.

The activities of the association go beyond the traditional format of industry associations. We assist members in pioneering their trade and investment activities; guide and advise them on market access and promote their businesses through varied platforms such as conferences, B2B meetings, seminars and interactive discussions with high ranking officials business leaders, SMEs and entrepreneurs from India and overseas. The AIAI also assists overseas enterprises seeking business opportunities in India by identifying suitable partners for joint ventures, takeovers and other commercial alliances.

AIAI's strength lies in its ability to represent and advocate for enterprises from the smallest to the largest from all sectors across India.

Advocating the Cause of Trade & Industry

In consonance with our prime objectives of service to our members, the AIAI represents its members on National and Regional Government bodies and Financial Institutions. Besides the Association is in constant dialogue with the Government on economic policies and reforms. AIAI aims to bring about an interaction between regulatory authorities and industries which will assist in formulating policies that encourage trade and investment, leading to economic growth and productivity

International Trade

The AIAI has signed agreements for co-operation with over 225 International Trade Promotion bodies and Chambers of Commerce from across 50 countries. This highlights our mission to promote international trade, enhance exchange of trade related information and trade delegations, foster joint ventures, technological alliances and thus contribute towards the process of globalization.

Micro Small & Medium Enterprises – MSMEs

MSMEs are the key drivers of the Indian Economy recognizing its importance the AIAI engages in promoting MSMEs & Entrepreneurship development through its various sensitization programs on trade and industry.

Expand your International business network and build smarter businesses and enterprises

The AIAI plays a key role in promoting and strengthening Entrepreneurship, Emerging Corporates and Small and Medium Enterprises (SME's). The Association in its efforts to keep its members abreast of emerging markets and global competitiveness combines the power of networking and resource building. It constantly brings together Indian and international government authorities, decision makers, experts, business leaders, entrepreneurs, SMEs, Clusters and policy makers to share their knowledge and perceptions.

Activities

- **Global Economic Summit - An annual flagship event**
- **Seminars, workshops, trade exhibitions and delegation visits, interactive meetings, economic forums.**
- **Facilitating investment, trade and cultural relationships between countries.**
- **Organizing trade delegation visits to different countries.**
- **Participation in international trade fairs accelerating business opportunities.**
- **Facilitating B2B meetings and G2G meetings in India and overseas.**
- **Promoting Cluster Development.**

Services

Issuing Certificate of Origin

All India Association of Industries has been authorized by the Ministry of Commerce, Government of India to issue Certificate of Origin to exporters. The exporters can now avail this facility from the AIAI Secretariat.

Visa Recommendations

All India Association of Industries issues recommendation letters for business visas.

Membership and its benefits

Membership to AIAI is a platform for businesses across all sectors of the industry, both in India and overseas to get a real understanding of the opportunities available and to communicate more effectively with other businesses and policy makers. Entrepreneurs are welcome to join AIAI as valued members. Some of the membership benefits we feel privileged to offer are:

- **Participation in AIAI seminars and B2B meetings at no extra cost.**
- **Access to trade contacts for exports, joint ventures and alliances.**
- **Advisory services regarding import, export, taxation & investment.**
- **Opportunities to make new business contacts and gain information through our seminars and networking programmes.**
- **Facilitating international trade and market access through our network of overseas Partners.**
- **Facilitating meetings with government officials and investors from overseas**
- **Information on exhibitions / conferences in India and overseas**
- **Representation of member grievances to Government Bodies (State / Central)**
- **Participation in business meetings with trade delegations from overseas.**
- **A complimentary copy of the AIAI Newsletter on a regular basis.**
- **Exclusive free posting of your company and product information on the AIAI website providing exposure to prospective buyers around the globe.**
- **Trade enquiries, Business opportunities, information on tenders from overseas.**

Recognition

A "Special Cover" to honor All India Association of Industries (AIAI) for its 55 years of service to Trade and Industry was released by the Department of Post and Telegraph.